



# Administrative Office of the Courts

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## Operations Division

### Amendment #2

### Request for Proposal

### Howard County's Office of Problem Solving Courts- Drug Testing Supplies

### Contract Number K19-0023-42B

The following questions for the above referenced RFP were received by e-mail and are answered and posted for all prospective Offerors. The statements and interpretations contained in the following responses to questions are not binding on the Maryland Judiciary unless the RFP is expressly amended. Nothing in the Maryland Judiciary's response to these questions is to be construed as agreement to or acceptance by the Maryland Judiciary of any statement or interpretation on the part of the Offeror asking the question.

The following changes/additions are listed below; new language has been underlined and language deleted has been marked with a ~~strikeout~~ (ex. ~~language deleted~~)

<b>Contract Number:</b>	K19-0023-42B
<b>Proposal Due Date:</b>	<del>August 7, 2018</del> . The revised RFP due date is August 10, 2018 by 2pm.
<b>Questions and Answers</b>	<p>1. Will you accept multiple vendors for this bid? <u>Yes, we accept multiple vendors for bid submissions but one awardee.</u></p> <p>2. What is the current cost of each service that has been previously provided? <u>Not Applicable.</u></p> <p>3. What agency (s) hold the current contract? <u>Not Applicable.</u></p> <p>4. If testimony is required, is that to be included in the cost? Will there be an allowance for travel and lodging of the forensic specialist? <u>No</u></p> <p>5. How many locations will be shipping and receiving products? <u>One, the Courthouse.</u></p> <p>6. Will you allow for follow-up questions based upon your answers? If so, what is the timeframe in which follow-up questions can be asked? <u>No.</u></p>

7. On attachment D – Price proposal form, there is no place to list additional options and pricing. Will the State of Maryland accept a supplemental worksheet for additional pricing? Or would you prefer additional copies of Attachment D? Provide pricing for requested items only.

8. On page 12 you mention the Alcocheck FC90. If the awarded vendor supplies a comparable machine, how many devices would be needed initially? We currently own one. We are adding 2-3 more SCRAM Remote Breath Devices.

9. On Page 13, Storage Method, does the storage container have to contain a lock or cooling element? Locked container only.

10. On page 43 Attachment D, you request a 5 Panel, 6 Panel Oral Fluid, 7 panel oral fluid and 12 Panel EIA Screen. Please delineate the drugs that you would like included in this panel. Whatever drugs your cups test.

11. We understand that volume is not exact, but for the benefit of the lab to schedule workloads can you please provide volumes for the following:

- 5 Panel EIA Screen
- 12 Panel EIA Screen
- 5 Panel Instant Cup
- 12 Panel Instant Cup
- 10 Panel Oral Fluid Device
- Urine Confirmations
- Oral Fluid Confirmations

FY 2018 Annual Drug Testing amounts:

Orals 15

Urines 189

ETGs 17

Availability to do other testing is a plus.

12. Does the state of Maryland require a registered agent in the state? Yes

13. Can the County please provide current and/or anticipated annual volumes for each line item?

Purchased 700 Instant Cups, 200 Mouth Pieces, and 100 Swabs.

14. What are the lab panels and rapid test (instant) devices configurations currently utilized by the County? Standard 7 and 10 panel instant cups. Oral Fluid 7 panel

15. What is the estimated annual revenue for this contract and/or what was the County's annual expenditure for the last twelve months? Not Applicable

16. Please confirm that all tests and devices under this contract will be billed to the County directly and not through a third-party payor such as Medicaid. Billed to the County. Paid by the Judiciary.

17. Are any specific licensures required for the laboratory testing line items on this bid? Or just industry standard certifications? Industry Standards.

18. In section 2.3 Statement of Work/Deliverables, when the County asks for Alcohol and EtG, are they asking that the vendor test for both alcohol (ethanol) and ethyl glucuronide (EtG, alcohol metabolite)? Yes.

19. Regarding the urine drug testing required categories, the County included “(Fentanyl, Carfentanyl)” seemingly as part of the Amphetamines class of drugs. Questions are as follows:

- Can the County please clarify if it requires Fentanyl as a potential testing category, and if this would be required for laboratory testing only, rapid test devices, or both? Occasional we ask for testing for Fentanyal and some panels contain it. On an as needed basis we would need to send it out, if Positve.
- Carfentanyl is a highly potent, very dangerous drug that cannot be tested in many labs as it poses a health risk. Does the County require testing for this drug, or are they merely indicating that they would like various “Fentalogs” tested as part of the Fentanyl test? Various “Fentalogs” testing is fine.

20. Regarding the portable breathalyzer units, would the County consider a different type of breathalyzer other than the Alcocheck FC90? The County currently owns the Alcocheck fc90 and will be obtaining the SCRAM Remote Breath this new Fiscal Year.

21. Please explain if the pick-up and storage box is just for sweat patches or for all specimens requiring laboratory testing. Pick-up services are for all specimens. The box holds the urines. The patches and swabs are separate in a folder.

22. On page 13, the County indicates that lab test results must be sent by mail, but on page 14 the County indicates that test results shall be transmitted electronically. Does the County require both methods? Is one method preferred? The County uses SMART for data entry and faxing is an option as well as email.

23. Please explain what the "Deliverable ID Number" is under the "Compensation and Method of Payment" section on page 14. Description of deliverable.

24. As the County has not outlined specific configurations, may the bidder include specific device configurations that they are able to offer on the Price Proposal? Yes

25. Does the County have any interest in testing for additional substances not mentioned in the bid, such as Gabapentin, Kratom, Ambien, etc? Not at this time.

26. Who currently provides the Judiciary's drug testing services? Not Applicable.

27. What are the costs per test that the Judiciary currently pays? Not Applicable.

28. Could the Judiciary please provide the current contract(s)? Not Applicable.

29. How is the random selection process conducted currently? Call2Test during the week, no weekends at this time.

30. How are participants notified of the need to test currently? Call2Test

31. What data systems does the Judiciary currently utilize? SMART

32. Does the current vendor employ a dedicated collection staff? If so, what is the cost? Not Applicable.

33. Where are the samples currently collected? Courthouse public restrooms.

34. Does the Judiciary send all presumptive positives for confirmation? Yes.

35. What is the cost per confirmation that the Judiciary currently pays? Not Applicable.

36. What is the cost per alcohol test? Not Applicable.

37. What is the Judiciary's historic average number of expert testimonies per year? Not Applicable.

38. What is the current price paid by the County for each item? Not Applicable.

	<p>39. Per our policy, additional insureds are not permitted on the Workers Compensation and Cyber policies. Is this acceptable to the County? <u>No</u></p> <p>40. Our General Liability coverage is written on a claims made policy instead of an occurrence based policy. Is this acceptable to the County? <u>Yes</u></p> <p>41. Our policies would require the language to be for “Commercial” as opposed to “Comprehensive” in all places where it is used in the insurance requirements, for both General Liability and Automobile Liability. Is this acceptable to the County? <u>No</u></p> <p>42. For the laboratory panels, please note that synthetic drugs (K2, Bath Salts), EtG, and Fentanyl are specialty tests that cost more than standard drugs to run. Would the County allow for vendors to bid for prices that only include standard drugs on the 5- and 12-drug urine panel and the 6- and 7- drug oral fluid panels? Perhaps with “add-on” prices if the County wanted these drugs in their panel? Or “stand-alone” prices for drugs like K2 and Bath Salts that can’t be in screen-only panels? <u>We want add-on rates for these and other testing options.</u></p> <p>43. Does the County require K2, EtG, and Fentanyl as potential drugs in the dip devices? If so, would they allow for an additional cost to include these drugs in the dip devices? Please advise as to where vendors may include this information. <u>We use instant 12 panel cups that include these drugs and we can also customize. We do not want to use dip devices or strips.</u></p> <p>44. What are the prices currently being paid for these services? <u>No</u></p> <p>45. Is the current contract available to view? If so, what is the project number? <u>No</u></p>
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Issued by: Alisha Allmond  
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